

## IDEaS G3 RMS: Setup Review



After the initial G3 RMS implementation, you need to keep your system configuration current. Regular audits ensure that the system meets your changing needs and can produce the best possible forecasts and decisions.

Here's a checklist to help you review!

### Start off Strong

If you are new to G3 RMS, use the [G3 RMS Quick Start](#) collection in Discover to learn the basics and build confidence working with the system.

Review the configuration of your system. Learn why each option was chosen. Ask others at your property or at corporate for help. Check with your IDEaS contact as well.

Build your understanding of the setup options using the Help text  and Show Me's .

### Take Control of your System

First check the Alerts in G3 RMS for open issues, then answer the following questions:

#### ROOMS CONFIGURATION

- Do your Room Classes still contain room types of similar demand and pricing?
- Does the Rooms Configuration still reflect how you overbook, how you transfer demand between room types, and how you upgrade between Room Classes?

#### MARKET SEGMENTS

- Look out for changes to market segments. G3 RMS helps you. For example, an Alert tells you when you need to assign attributes to a new rate code.

#### PRICING

Use the Investigator to answer any pricing questions.

##### If you configure Rate Plans:

- Is the upper and lower end of your price range optimal? Does your market allow higher prices now?
- Does your pricing reflect differences between low and high seasons? For all days where G3 RMS produces decisions?
- Are the price differences between room types correct?
- Are the number of pricing levels still optimal? Do the levels allow you to be competitive in your market?

##### If you configure Pricing:

- Is the upper and lower end of the price range optimal? Does the market allow higher prices now?
  - Click the **Suggest** option, and G3 RMS offers recommended Floor and Ceiling prices, based on past pricing data.
- Does it reflect differences between low and high seasons? For all days where G3 RMS produces decisions?
- Do the Offsets reflect the correct price differences between room types?

#### GROUP PRICING (if enabled)

- Like transient pricing, is the price range still optimal? Use the same Floor and Ceiling as transient to spend less time with updates.
- Are the costs and profit percentages still up to date? A finance department usually can help determine.

## RATE SHOPPING

- Does G3 RMS compare your Room Classes to your competitor's equivalent room types? For example, a competitor might have priced a Room Class like your equivalent in the past. But now they price it much higher, and you should map it to a different Room Class.
- Are all competitors with **Use Rate Shopping Data** checked still relevant? If not, uncheck them.
- If a Competitive Market Position Constraint is enabled: is it still needed? A constraint limits the pricing options and can prevent the price with the highest revenue. If unsure, test removing the constraint.
- Is the **Schedule** correct? That setup ensures that G3 RMS uses current competitor data.

## SPECIAL EVENTS

- Review the events: is it a complete list of when transient patterns differed from normal patterns? If not, enter the missing ones.
- Are there events that turned out to have normal transient patterns? If so, remove them.
- Are recurring events (such as holidays) set up as separate Special Events. If so, merge them and add instances.

## NOTIFICATIONS

- Do you receive too many or too few Notifications? They should help you manage by exception. For example, they inform you of large pricing changes, not every change. Adjust their thresholds, if needed.

## PERMISSIONS

- Are all users listed in G3 RMS still active? Do their assigned Roles give them the appropriate system access?

## OPTIONAL FEATURES

- Are any of the features in the **Set Up Optional Features** guide in Show Me (under **Optional Features Configuration**) helpful, but not active, such as Channel Costs or Budget? If so, set them up now.
- Are you using the Business Analysis Dashboard for your revenue management meetings?

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**?** *For a list of all recommended tasks, log into G3 RMS, access Help, and, under Monitor, select Your Regular Tasks.*